

Mary Ann Willis
Glazer's



Mary Ann Willis started her career with Glazer's in 1992 as an on-premise wine sales representative in Dallas. She advanced quickly into management and has held District Sales Manager positions for both Classic Wine and Domaines & Estates; Product Marketing Manager for both Mustang and Cactus Sales Divisions; and served for a number of years as the Regional Director of Training over North & West Texas. Mary Ann is currently the State Chain Account Manager over the Central Market chain. She works with the corporate buyer and Glazer's vendors selecting products for the over 2500 per store wine assortment.

Mary Ann graduated with a Bachelor of Business Administration in Marketing from Texas Tech University. She since has been awarded a Certified Specialist of Wine and is the first female in Texas and the second person in Glazer's organization to hold the certification of Certified Wine Educator from the Society of Wine Educators. She has also just achieved the certification of Spanish Wine Educator.

In her current position, Mary Ann is responsible for training all sales and managers in Dallas/Fort Worth, Abilene, Amarillo, El Paso, Longview, Odessa, San Angelo, and Waco. Her product knowledge spans wines, spirits, and malt beverages. She is also a college recruiter for Glazer's at Texas Tech University and University of North Texas, where she occasionally guest lectures.