Board of Directors

Meeting

Wednesday, February 19, 2020

at 2 pm

Omni Mandalay Las Colinas,

Irving, Texas

Minutes

I. Call to Order

Paul Bonarrigo

The meeting was called to order at 2:10 pm

II. Roll Call and Introduction of Incoming Board Members

Glena Yates

Board Members present: Paul Bonarrigo, Patrick Whitehead, Glena Yates Clark Hornbaker, Jason Englert, Bob Landon, Julie Kuhlken, Brenda Canada,

Gabe Parker, Susan Steger, Stephen Morgan, Bret Perrenoud, Penny Adams

Incoming Board Members present: Roxanne Myers, Andy Timmons, Tiffany Farrell, Kirk Williams, Bill Day, Ryan, Levy, James Kasparek

Staff Present: Sabrina Houser, Patricia Evans, Kyle Frazier

Board Members not Present: Mike McHenry, Chace Hill, Stan Johnson, Dusty Evans, Mark Tyler

III. Approval of the November 5, 2019, Board Meeting Minutes

Glena Yates

The minutes were approved as distributed by email

IV. Reports of Officers and Staff

Clark Hornbaker

Treasurer's Report: The Treasurer reported both the Assets and Liabilities and the Revenues and Expenses of the Association

Outgoing President's Report:

Paul Bonarrigo

The outgoing President introduced the staff and the new systems that had been put in place over the past year

Incoming President's Report:

Patrick Whitehead

The incoming President explained he was looking forward to a great 2020 year

Past President's Report:

Mike McHenry

There was no report

Executive Director's Report:

Dakota Haselwood

There was no report

V. Reports of Committees:

Finance Committee:

Clark Hornbaker

Chairman introduced a budget for the upcoming 2020 year

Legislative & Regulatory Committee:

Paul Bonarrigo

Chairman reported that there was very little going on at this time

Education Committee:

Glena Yates

Chairman thanked the members of the committee and asked for input on likes and dislikes after the conference

Marketing Committee:

Julie Kulken

Chairman reported that the committee had hired 3 Headed Monster to conduct a marketing program and there was an additional \$80,000.00

needed to completely fund the program

Bylaws Committee:

Brenda Canada

Chairman reported that the Board had approved changes to the ByLaws and they now needed to be voted on by the membership

Membership Committee:

Patrick Whitehead

Chairman reported that there had been a 15% increase in membership this year

Julie Kulken moved that the Officer, Staff and Committee reports be approved. Bob Landon seconded the motion and it was approved

VI. Old Business:

No old business came before the board

VII. New Business:

Vineyard Consultant Certificate Program was discussed but no recommendation resulted Foundation Board

Paul Bonarrigo

The slate of Officers for 2020 was presented

Brenda Canada made a motion to approve, Clark Hornbaker seconded and the motion passed

VIII. Remarks by Visitors

National Grape Research Alliance

Andy Timmons

Andy discussed the importance of the Alliance and was looking for someone to agree to serve on that committee

Wine Shipping

Jason Hensley

Jason described his business

Texas Agrilife Extension Annual Report

Dan Linebarger

Dan discussed herbicide drift, greenhouse survey and High PH Grapes

IX. Announcements:

The next board meeting will be June 18,2020



Board of Directors Meeting Tuesday, November 5, 2019 t 9 a.m. Pedernales Cellars in Stonewall, TX

Agenda

I. Call to Order

Paul Bonarrigo

The meeting was called to order at 9:06 a.m.

II. Roll Call

Glena Yates

Board members present: Paul M. Bonarrigo, Mike McHenry, Patrick Whitehead, Glena Yates, Clark Hornbaker, Brenda Canada, Gabe Parker, Susan Steger, Stephen Morgan, Penny Adams, Bret Perrenoud, Jason Englert, Bob Landon, Julie Kuhlken

Staff present: Dacota Haselwood, Sabrina Houser, Patricia Evans, Kyle Frazier

Board members not present: Chace Hill, Stan Johnson, Mark Tyler, Dusty Evans

III. Approval of the February 20, 2019 Board Meeting Minutes

Glena Yates

Mike McHenry moved the minutes be approved as distributed by e-mail on October 29, 2019.

IV. Reports of Officers and Staff

Treasurer's Report

Clark Hornbaker

The treasurer reported the total liabilities and equity were \$143,429.56 as of October 31, 2019.

President's Report

Paul Bonarrigo

The president reported that a dinner for past presidents the previous night had been a huge success. Attempts to further engage past president's and past board members were a priority.

Executive Director's Report

Dacota Haselwood

The executive director reported about the success of Grape Camp and plans for the upcoming Annual Conference. Also given were updates on staff, the new membership database, the industry's economic impact report and a developing marketing coalition.

V. Committee Reports

Finance Committee

Clark Hornbaker

The Finance Committee chair reported that a budget would be presented at the February board meeting.

Bylaws Committee

Brenda Canada

The bylaws committee chair reported that the committee had several recommendations for the board that would be discussed under new business.

Legislative & Regulatory Committee

Paul Bonarrigo

The legislative and regulatory committee chair reported that attendance at upcoming fundraising events for various elected officials was strong.

Education Committee

Glena Yates

The education committee chair reported that the annual conference program was close to being complete.

100% Texas Grown Emblem Committee

Paul Bonarrigo

The committee chair reported that the trademark renewal was coming due.

Membership Committee

Patrick Whitehead

The membership committee chair reported there would be committee recommendations during old business.

At 10:15 a.m. Patrick Whitehead moved the officer, staff and committee reports be accepted. The motion was seconded and passed.

VI. Old Business

Consumer Membership

Patrick Whitehead

After discussion, Patrick Whitehead moved the consumer couple membership be eliminated and the consumer single membership be reduced to \$25. The motion was seconded and passed.

Miscellaneous

There was no miscellaneous business.

VII. New Business

Bylaws Revisions

Brenda Canada

After discussion, the board arrived at several proposed bylaws changes. See attached. Brenda Canada moved the board approve the proposed changes be approved by the board for distribution to the membership. The motion was seconded and passed.

Officers Standing for 2nd Term

Paul Bonarrigo

In accordance with the bylaws, Clark Hornbaker and Glena Yates have expressed interest in serving second terms as Treasurer and Secretary respectively.

Stephen Morgan moved the board approve Clark Hornbaker serve a second term as Treasurer. The motion was seconded and passed.

Bob Landon moved the board approve Glena Yates serve a second term as Secretary. The motion was seconded and passed.

Nominations and Elections Timelines

Dacota Haselwood

Julie Kuhlken moved the board interpret the section of the bylaws dealing with the qualifications of candidates for president-elect (5.06) to be:

- a. Be a member who has held membership in the Corporation for at least two years;
- b. Have served on the Board for one year during the last five years; and

The motion was seconded and passed.

Miscellaneous

There was no miscellaneous business.

VIII. Remarks by Visitors

Dan Linebarger, Texas Agrilife Extension

IX. Announcements

The next meeting will be Wednesday, February 19, 2020 in Irving, TX.

Bob Landon moved the meeting be adjourned. The motion was seconded and passed at 12:56 p.m.