



## **2021 BUDGET**

**Texas Wine and Grape Growers Association, Inc.**  
**2021 Budget By Function**

	<b>Operations</b>			<b>Newsom</b>			
	<b>Membership</b>			<b>Grape</b>	<b>Grape</b>	<b>Virtual</b>	
	<u>Legislative</u>	<u>LoneStar</u>		<u>Camp</u>	<u>Camp</u>	<u>Conference</u>	<u>Total</u>
<b>Revenue Budget</b>							
Membership Dues	\$ 82,250						\$ 82,250
Event Revenues	-	62,000		-		117,225	179,225
<b>Total Revenue Budget</b>	<b>82,250</b>	<b>62,000</b>		<b>-</b>	<b>-</b>	<b>117,225</b>	<b>261,475</b>
<b>Expense Budget</b>							
Personnel	63,635	-		-		-	63,635
Legislative	57,000	-		-		-	57,000
Legal & Accounting	9,700	-		-		-	9,700
Bank & CC Fees	2,471	1,860		-		3,517	7,848
Software & Virtual Conf Fees	14,207	3,100		-		35,000	52,307
Facilities Rent & Storage	4,940	8,600		-		-	13,540
Event Costs	-	10,300		-		-	10,300
Travel, Lodging & Meals	3,100	2,781		-		-	5,881
Other Expenses	9,150	1,950		-		10,850	21,950
<b>Total Expense Budget</b>	<b>164,203</b>	<b>28,591</b>		<b>-</b>	<b>-</b>	<b>49,367</b>	<b>242,161</b>
<b>Net Income (Loss) Budget</b>	<b>\$ (81,953)</b>	<b>\$ 33,409</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ 67,858</b>	<b>\$ 19,314</b>
Cash, Beginning of Period, 1/1/21							\$ 54,000
Cash Budget, End of Period, 12/31/21							\$ 73,314

**Texas Wine and Grape Growers Association, Inc.**

**2021 Budget by Months**

For the Year Ending December 31, 2021

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Budget Total
	1	2	3	4	5	6	7	8	9	10	11	12	
<b>Income</b>													
<b>Member Dues</b>													
Vineyard & Winery Dues	\$ 6,850	\$ 8,450	\$ 4,600	\$ 2,750	\$ 2,900	\$ 5,500	\$ 6,400	\$ 3,650	\$ 3,750	\$ 7,050	\$ 1,950	\$ 6,900	\$ 60,750
Consumer, Media, Vendor Dues	3,640	8,225	805	805	470	770	1,020	525	2,065	1,435	955	785	21,500
<b>Total Dues Revenue</b>	<b>10,490</b>	<b>16,675</b>	<b>5,405</b>	<b>3,555</b>	<b>3,370</b>	<b>6,270</b>	<b>7,420</b>	<b>4,175</b>	<b>5,815</b>	<b>8,485</b>	<b>2,905</b>	<b>7,685</b>	<b>82,250</b>
<b>Event Revenues</b>													
Lone Star International	-	-	-	-	-	-	-	8,000	26,000	28,000	-	-	62,000
Grape Camp	-	-	-	-	-	-	-	-	-	-	-	-	-
Newsome Grape Camp	-	-	-	-	-	-	-	-	-	-	-	-	-
Virtual Conference	49,800	46,112	10,013	2,500	2,500	1,300	1,300	1,300	800	800	800	-	117,225
<b>Total Event Revenues</b>	<b>49,800</b>	<b>46,112</b>	<b>10,013</b>	<b>2,500</b>	<b>2,500</b>	<b>1,300</b>	<b>1,300</b>	<b>9,300</b>	<b>26,800</b>	<b>28,800</b>	<b>800</b>	<b>-</b>	<b>179,225</b>
<b>Total Income</b>	<b>60,290</b>	<b>62,787</b>	<b>15,418</b>	<b>6,055</b>	<b>5,870</b>	<b>7,570</b>	<b>8,720</b>	<b>13,475</b>	<b>32,615</b>	<b>37,285</b>	<b>3,705</b>	<b>7,685</b>	<b>261,475</b>
<b>Expenses</b>													
Salaries & Wages	4,667	4,667	4,667	4,667	4,667	4,667	4,667	4,667	4,667	7,027	4,667	4,667	58,360
Payroll Tax Expense	357	357	357	357	357	357	357	357	357	538	357	357	4,465
Employee Benefits Expense	-	-	-	460	-	-	-	-	-	350	-	-	810
Legal Fees	300	2,000	1,300	300	300	300	2,000	300	300	300	500	500	8,400
Accounting Fees	-	-	-	-	-	-	-	-	-	1,300	-	-	1,300
Lobbying Fees	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	57,000
Insurance - Property, Casualty & L	-	-	500	-	2,500	-	-	-	-	-	-	-	3,000
Property Tax	-	100	-	-	-	-	-	-	-	-	-	-	100
Telephone	165	165	165	165	165	165	165	165	165	165	165	165	1,980
Printing and Reproduction	25	25	25	25	25	25	25	25	25	1,125	25	25	1,400
Bank & Credit Card Processing Fe	1,809	1,886	462	182	176	227	262	404	978	1,119	111	231	7,848
Postage and Delivery	25	25	25	25	25	25	25	25	25	325	25	25	600
Dues and Subscriptions	2,570	-	-	-	-	-	-	-	-	-	-	-	2,570
Equipment Rentals & Repairs	-	-	-	-	-	-	-	-	-	550	-	-	550
Software & Email Usage Fees	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	4,156	1,056	1,056	15,772
Virtual Conference Dev. & Mg	22,021	13,804	566	144	-	-	-	-	-	-	-	-	36,535
Auto Mileage & Allowance	100	100	50	50	50	100	100	50	100	1,075	100	100	1,975
Accommodations & Lodging	150	150	150	150	150	150	150	150	150	2,256	150	150	3,906
Entertainment - Meals	-	-	-	-	-	-	-	-	-	2,600	-	-	2,600
Event Supplies	-	-	-	-	-	-	-	-	-	1,800	-	-	1,800
Facilities Rent & Storage	-	-	-	-	-	-	500	500	2,440	9,100	500	500	13,540
Awards/Plaques	-	-	-	-	-	-	-	-	-	4,700	-	-	4,700
Food and Beverage	-	-	-	-	-	-	-	-	-	1,200	-	-	1,200
Miscellaneous	25	25	25	25	25	25	25	25	25	25	25	25	300
Professional Development	-	-	300	-	-	-	-	-	300	-	-	-	600
Advertising/Marketing	150	150	150	50	50	50	50	50	50	50	50	-	850
Contingency on VC	-	10,000	-	-	-	-	-	-	-	-	-	-	10,000
<b>Total Expenses</b>	<b>38,170</b>	<b>39,260</b>	<b>14,548</b>	<b>12,406</b>	<b>14,296</b>	<b>11,897</b>	<b>14,132</b>	<b>12,524</b>	<b>15,388</b>	<b>44,511</b>	<b>12,481</b>	<b>12,551</b>	<b>242,161</b>
<b>Net Income</b>	<b>22,120</b>	<b>23,527</b>	<b>870</b>	<b>(6,351)</b>	<b>(8,426)</b>	<b>(4,327)</b>	<b>(5,412)</b>	<b>951</b>	<b>17,227</b>	<b>(7,226)</b>	<b>(8,776)</b>	<b>(4,866)</b>	<b>19,314</b>
Cash, Beginning of Period	54,000	76,120	99,647	100,517	94,167	85,741	81,414	76,003	76,954	94,181	86,956	78,180	54,000
<b>Cash, End of Period</b>	<b>\$ 76,120</b>	<b>\$ 99,647</b>	<b>\$ 100,517</b>	<b>\$ 94,167</b>	<b>\$ 85,741</b>	<b>\$ 81,414</b>	<b>\$ 76,003</b>	<b>\$ 76,954</b>	<b>\$ 94,181</b>	<b>\$ 86,956</b>	<b>\$ 78,180</b>	<b>\$ 73,314</b>	<b>\$ 73,314</b>