

Texas Wine and Grape Growers Association, Inc.
YTD Actuals vs Budget
For the Four Months Ended April 30, 2021

	YTD Actual	YTD Budget
Income		
Member Dues		
Vineyard & Winery Dues	\$29,700	\$22,650
Consumer, Media, Vendor Dues	\$19,255	\$13,475
Total Dues Revenue	\$48,955	\$36,125
Event Revenues		
Lone Star International	\$1,200	\$0
Grape Camp	\$0	\$0
Newsome Grape Camp	\$800	\$0
Virtual Conference	\$58,420	\$108,425
Total Event Revenues	\$60,420	\$108,425
Total Income	\$109,375	\$144,550
Expenses		
Salaries & Wages	\$18,670	\$18,667
Payroll Tax Expense	\$1,479	\$1,428
Employee Benefits Expense	\$0	\$460
Legal Fees	\$2,734	\$3,900
Accounting Fees	\$965	\$0
Lobbying Fees	\$23,750	\$19,000
Insurance - Property, Casualty & Liability	\$320	\$500
Property Tax	\$0	\$100
Telephone	\$642	\$660
Printing and Reproduction	\$0	\$100
Bank & Credit Card Processing Fees	\$3,394	\$4,340
Postage and Delivery	\$333	\$100
Dues and Subscriptions	\$2,570	\$2,570
Equipment Rentals & Repairs	\$241	\$0
Software & Email Usage Fees	\$5,103	\$4,224
Virtual Conference Dev. & Mg	\$36,125	\$36,535
Auto Mileage & Allowance	\$352	\$300
Accommodations & Lodging	\$298	\$600
Entertainment - Meals	\$276	\$0
Event Supplies		\$0
Facilities Rent & Storage		\$0
Awards/Plaques		\$0
Food and Beverage	\$2,200	\$0
Miscellaneous	\$4,218	\$100
Professional Development		\$300
Advertising/Marketing	\$2,091	\$500
Contingency on VC		\$10,000
Total Expenses	\$105,761	\$104,383
Net Income	\$3,614	\$40,167