

## Financials for 11/8/21 Board of Director's Meeting



### Balance Sheet 9/30/2021

Assets	
Cash	\$121,485.43
Prepaid Expenses	\$0.00
<b>Total Assets</b>	<b>\$121,485.43</b>
Liabilities	
Payroll Liabilities	\$1,887.00
Total Current Liabilities	\$1,887.00
PPP Loan	\$30,800.00
Total Long Term Liabilities	\$30,800.00
<b>Total Liabilities</b>	<b>\$32,687.00</b>
Equity	
Retained Earnings	\$58,248.99
Net Income	\$30,549.44
<b>Total Equity</b>	<b>\$88,798.43</b>
<b>Total Liabilities &amp; Equity</b>	<b>\$121,485.43</b>

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### Income Statement 9/30/2021

	2021	2020	2019
<b>Revenues</b>			
Membership Dues	\$74,830	\$72,880	\$83,185
Event Revenue	\$151,010	\$229,203	\$312,021
Other Revenue	\$0	\$14	\$3,158
Total Revenue	\$225,840	\$302,097	\$398,363
<b>Expenses</b>			
Personnel	\$63,018	\$60,658	\$128,074
Legislative	\$50,500	\$44,750	\$46,013
Event	\$47,624	\$148,348	\$233,264
Support	\$34,148	\$59,806	\$74,706
Total Expenses	\$195,290	\$313,562	\$482,056
<b>Net Income (Loss) Budget</b>	<b>\$30,550</b>	<b>(\$11,465)</b>	<b>(\$83,693)</b>

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### Income Statement by Function 9/30/2021

	Operations/ Legislative	LSIWC	Grape Camp	Virtual Conference	Newsom Grape Day	Total
<b>Revenue</b>						
Membership Dues	\$73,990	\$0	\$0	\$0	\$0	\$73,990
Event Revenues	\$0	\$65,090	\$23,200	\$59,110	\$4,450	\$151,850
<b>Total Revenues</b>	<b>\$73,990</b>	<b>\$65,090</b>	<b>\$23,200</b>	<b>\$59,110</b>	<b>\$4,450</b>	<b>\$225,840</b>
<b>Expense</b>						
Personnel	\$61,293			\$1,725		\$63,018
Legislative	\$50,500					\$50,500
Legal & Accounting	\$6,831					\$6,831
Bank & CC Fees	\$6,974					\$6,974
Software & Virtual Conf	\$13,024					\$13,024
Facilities Rent & Storage		\$1,944	\$545	\$35,376		\$37,865
Event Costs			\$365			\$365
Travel, Lodging & Meals		\$710	\$25			\$736
Other Expenses	\$9,045	\$1,938	\$1,104	\$3,892		\$15,979
<b>Total Expenses</b>	<b>\$147,666</b>	<b>\$4,592</b>	<b>\$2,039</b>	<b>\$40,993</b>	<b>\$0</b>	<b>\$195,291</b>
<b>Net Income (Loss) Budget</b>	<b>(\$73,676)</b>	<b>\$60,498</b>	<b>\$21,161</b>	<b>\$18,117</b>	<b>\$4,450</b>	<b>\$30,549</b>