

2022 Budget By Function
For the Year Ending December 31, 2022



2022 BUDGET

Texas Wine and Grape Growers Association, Inc.

2022 Budget By Function

For the Year Ending December 31, 2022

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Budget
	1	2	3	4	5	6	7	8	9	10	y	12	Total
Income													
Member Dues													
Vineyard & Winery Dues	\$ -	\$ -	\$ 59,100	\$ 10,500	\$ 7,800	\$ 18,900	\$ 12,300	\$ 6,100	\$ 10,200	\$ 17,500	\$ 2,500	\$ 18,500	\$ 163,400
Consumer, Media, Vendor Dues	-	-	42,560	10,560	3,600	2,180	3,140	990	2,380	2,960	2,100	3,015	73,485
Total Dues Revenue	-	-	101,660	21,060	11,400	21,080	15,440	7,090	12,580	20,460	4,600	21,515	236,885
Event Revenues													
Lone Star International	-	-	-	-	-	-	3,500	31,000	31,000	2,000	-	-	67,500
Grape Camp	-	-	-	-	1,420	-	-	-	23,085	52,825	18,900	400	96,630
Newsome Grape Camp	-	-	-	-	-	-	-	-	-	-	-	-	-
Annual Conference	192,500	210,000	18,000	-	-	-	-	-	-	-	-	51,811	472,311
Total Event Revenues	192,500	210,000	18,000	-	1,420	-	3,500	31,000	54,085	54,825	18,900	52,211	636,441
2022 BUDGET	192,500	210,000	119,660	21,060	12,820	21,080	18,940	38,090	66,665	75,285	23,500	73,726	873,326
Expenses													
Salaries & Wages	8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	10,890	8,530	8,530	104,720
Consulting	14,764	14,764	14,764	-	-	-	-	-	-	-	-	-	44,292
Payroll Tax Expense	653	653	653	653	653	653	653	653	653	833	653	653	8,016
Employee Benefits Expense	-	-	-	460	-	-	-	-	-	350	-	-	810
Legal Fees	300	2,000	1,300	300	300	300	2,000	300	300	300	500	500	8,400
Accounting Fees	-	-	-	-	-	-	-	-	-	1,200	-	-	1,200
Lobbying Fees	4,750	4,750	8,000	5,000	5,000	8,000	5,000	5,000	8,000	5,000	5,000	8,000	71,500
Insurance - Property, Casualty & L	-	-	500	-	2,500	-	-	-	-	-	-	-	3,000
Property Tax	-	100	-	-	-	-	-	-	-	-	-	-	100
Telephone	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Internet Service	-	-	-	-	-	-	-	-	-	-	-	-	-
Printing and Reproduction	25	5,025	5,025	25	25	25	25	25	25	5,625	25	25	15,900
Bank & Credit Card Processing Fe	6,175	7,300	2,540	75	650	325	100	500	2,693	4,685	1,342	1,766	28,151
Postage and Delivery	25	525	25	25	25	25	25	25	25	25	225	1,750	2,725
Dues and Subscriptions	350	-	-	2,220	500	-	-	-	-	50	-	-	3,120
Office Supplies	525	525	25	25	25	25	25	25	25	25	225	25	1,500
Equipment Rentals & Repairs	22,000	13,809	-	-	-	-	-	-	-	-	-	-	35,809
Software & Email Usage Fees	1,250	1,250	1,250	1,250	1,250	2,500	1,250	1,250	1,250	5,525	1,500	1,250	20,775
Software App Development	-	-	-	-	-	-	-	-	-	-	-	-	-
Travel - Air & Train	-	2,500	2,500	-	-	-	-	-	-	-	3,000	500	8,500
Auto Mileage & Allowance	-	2,500	2,550	50	50	300	-	-	300	350	-	1,100	7,200
Auto Rentals, Parking, Gas, Taxis	-	-	-	-	-	-	-	-	-	-	-	260	260
Accommodations & Lodging	-	10,000	10,000	-	-	-	-	-	-	4,100	-	-	24,100
Entertainment - Music	-	-	-	-	-	-	-	-	-	-	-	-	-
Entertainment - Meals	-	3,500	-	-	-	-	-	-	-	2,700	3,100	-	9,300

Event Supplies	4,000	4,000	-	-	-	-	-	-	-	-	500	2,500	-	11,000
Speaker Fees	-	3,000	-	-	-	-	-	-	-	-	-	-	-	3,000
Facilities Rent & Storage	-	-	-	-	-	-	-	-	-	2,000	2,000	1,520	3,865	9,385
Awards/Plaques	-	800	-	-	-	-	-	-	-	-	-	-	-	800
Food and Beverage	-	96,536	-	-	-	-	-	-	-	-	600	16,500	-	113,636
Wine	-	-	-	-	-	-	-	-	-	-	1,400	225	-	1,625
Miscellaneous	25	525	525	25	525	25	25	25	25	25	525	525	25	2,800
Professional Development	-	-	300	-	-	-	-	-	-	300	-	-	-	600
Sponsorships	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Promotions	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising/Marketing	2,200	1,200	200	200	200	200	200	200	200	200	200	775	2,200	7,975
Contingency on VC	-	75,000	-	-	-	-	-	-	-	-	-	-	-	75,000
Total Expenses	65,722	258,942	58,837	18,988	20,383	21,058	17,983	16,683	24,476	47,033	46,295	30,599	626,998	
Net Income	126,778	(48,942)	60,823	2,072	(7,563)	22	957	21,407	42,189	28,252	(22,795)	43,127	246,328	
Cash, Beginning of Period	102,924	229,702	180,761	241,584	243,656	236,093	236,115	237,072	258,479	300,668	328,920	306,125	102,924	
Cash, End of Period	\$ 229,702	\$ 180,761	\$ 241,584	\$ 243,656	\$ 236,093	\$ 236,115	\$ 237,072	\$ 258,479	\$ 300,668	\$ 328,920	\$ 306,125	\$ 349,252	\$ 349,252	

Texas Wine and Grape Growers Association, Inc.
Budgeted Membership Dues
Budget Year Ending December 31, 2022

Increase in Annual Fees	Increase		Number of Memberships - Billed by Month												Budget Total
	Increase %	In Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
	100%	1	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>	
Current Annual Fee	New Annual Fee														
Member Dues															
Consumer - Couple	\$ 50	\$ 60	-	-	22	6	1	1	1	1	10	3	1	-	46
Consumer - Single	\$ 35	\$ 40	-	-	35	5	1	3	2	4	7	2	1	2	62
Emerging Commercial Vineyard	\$ 150	\$ 300	-	-	14	2	1	-	-	1	1	2	1	2	24
Emerging Commercial Winery	\$ 150	\$ 300	-	-	7	-	2	-	1	-	3	-	-	2	15
Small Commercial Vineyard	\$ 300	\$ 600	-	-	25	8	2	8	3	2	9	7	-	12	76
Small Commercial Winery	\$ 300	\$ 600	-	-	25	4	5	15	9	5	6	9	1	6	85
Medium Commercial Vineyard	\$ 400	\$ 800	-	-	4	-	1	-	1	2	-	4	-	2	14
Medium Commercial Winery	\$ 400	\$ 800	-	-	8	2	1	5	5	-	-	1	2	2	26
Large Commercial Vineyard	\$ 550	\$ 1,100	-	-	7	-	1	-	-	-	-	2	-	-	10
Large Commercial Winery	\$ 550	\$ 1,100	-	-	5	1	-	1	-	-	-	1	-	3	11
Media	\$ 150	\$ 200	-	-	-	-	-	-	-	1	-	1	-	-	2
Student	\$ 25	\$ 35	-	-	4	-	-	-	-	2	-	-	-	1	7
Vendor	\$ 150	\$ 500	-	-	79	20	7	4	6	1	3	5	4	5	134
University Employee	\$ 150	\$ 200	-	-	1	-	-	-	-	-	-	-	-	2	3
Total 4000 Membership Dues			-	-	236	48	22	37	28	19	39	37	10	39	515
Member Dues Revenues															
Consumer - Couple			-	-	1,320	360	60	60	60	60	600	180	60	-	2,760
Consumer - Single			-	-	1,400	200	40	120	80	160	280	80	40	80	2,480
Emerging Commercial Vineyard			-	-	4,200	600	300	-	-	300	300	600	300	600	7,200
Emerging Commercial Winery			-	-	2,100	-	600	-	300	-	900	-	-	600	4,500
Small Commercial Vineyard			-	-	15,000	4,800	1,200	4,800	1,800	1,200	5,400	4,200	-	7,200	45,600
Small Commercial Winery			-	-	15,000	2,400	3,000	9,000	5,400	3,000	3,600	5,400	600	3,600	51,000
Medium Commercial Vineyard			-	-	3,200	-	800	-	800	1,600	-	3,200	-	1,600	11,200
Medium Commercial Winery			-	-	6,400	1,600	800	4,000	4,000	-	-	800	1,600	1,600	20,800
Large Commercial Vineyard			-	-	7,700	-	1,100	-	-	-	-	2,200	-	-	11,000
Large Commercial Winery			-	-	5,500	1,100	-	1,100	-	-	-	1,100	-	3,300	12,100
Media			-	-	-	-	-	-	-	200	-	200	-	-	400
Student			-	-	140	-	-	-	-	70	-	-	-	35	245
Vendor			-	-	39,500	10,000	3,500	2,000	3,000	500	1,500	2,500	2,000	2,500	67,000
University Employee			-	-	200	-	-	-	-	-	-	-	-	400	600
Total 4000 Membership Dues			-	-	101,660	21,060	11,400	21,080	15,440	7,090	12,580	20,460	4,600	21,515	236,885

Texas Wine and Grape Growers Association, Inc.
Operations Budget

For the Year Ending December 31, 2022

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Budget</u>
	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>Total</u>
Operating Expenses													
6010 Salaries & Wages	8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	10,890	8,530	8,530	104,720
6015 Consulting Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
6016 Payroll Tax Expense	653	653	653	653	653	653	653	653	653	833	653	653	8,016
6018 Employee Benefits Expense	-	-	-	460	-	-	-	-	-	350	-	-	810
6024 Legal Fees	300	2,000	1,300	300	300	300	2,000	300	300	300	500	500	8,400
6026 Accounting Fees	-	-	-	-	-	-	-	-	-	1,200	-	-	1,200
6028 Lobbying Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
6030 Insurance - Property, Casualty & Liability	-	-	500	-	2,500	-	-	-	-	-	-	-	3,000
6039 Property Tax	-	100	-	-	-	-	-	-	-	-	-	-	100
6051 Telephone	150	150	150	150	150	150	150	150	150	150	150	150	1,800
6054 Internet Service	-	-	-	-	-	-	-	-	-	-	-	-	-
6060 Printing and Reproduction	25	25	25	25	25	25	25	25	25	25	25	25	300
6150 Bank & Credit Card Processing Fees	400	1,000	2,000	75	650	325	100	500	2,000	3,100	775	200	11,125
6160 Postage and Delivery	25	25	25	25	25	25	25	25	25	25	25	1,750	2,025
6180 Dues and Subscriptions	350	-	-	2,220	500	-	-	-	-	50	-	-	3,120
6200 Office Supplies	25	25	25	25	25	25	25	25	25	25	25	25	300
6230 Equipment Rentals & Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
6240 Software & Email Usage Fees	1,250	1,250	1,250	1,250	1,250	2,500	1,250	1,250	1,250	3,500	1,500	1,250	18,750
6250 Web Site Development	50	50	50	50	50	50	50	50	50	50	50	50	600
6252 Software App Development	-	-	-	-	-	-	-	-	-	-	-	-	-
6300 Travel - Air & Train	-	-	-	-	-	-	-	-	-	-	-	-	-
6310 Auto Mileage & Allowance	-	-	50	50	50	300	-	-	300	-	-	500	1,250
6318 Auto Rentals, Parking, Gas, Taxis	-	-	-	-	-	-	-	-	-	-	-	-	-
6350 Accommodations & Lodging	-	-	-	-	-	-	-	-	-	-	-	-	-
6380 Entertainment - Music	-	-	-	-	-	-	-	-	-	-	-	-	-
6385 Entertainment - Meals	-	-	-	-	-	-	-	-	-	-	-	-	-
6400 Event Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
6480 Speaker Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
6500 Facilities Rent & Storage	-	-	-	-	-	-	-	-	2,000	-	620	3,865	6,485
6660 Awards/Plaques	-	-	-	-	-	-	-	-	-	-	-	-	-
6700 Food and Beverage	-	-	-	-	-	-	-	-	-	-	-	-	-
6760 Wine	-	-	-	-	-	-	-	-	-	-	-	-	-
6800 Miscellaneous	25	25	25	25	25	25	25	25	25	25	25	25	300
6840 Professional Development	-	-	300	-	-	-	-	-	300	-	-	-	600
6860 Sponsorships	-	-	-	-	-	-	-	-	-	-	-	-	-
6900 Promotions	-	-	-	-	-	-	-	-	-	-	-	-	-
6950 Advertising/Marketing	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Total Expenses	11,983	14,033	15,083	14,038	14,933	13,108	13,033	11,733	15,833	20,723	13,078	17,723	175,301

Texas Wine and Grape Growers Association, Inc.
Personnel Budget
For the Year Ending December 31, 2022

TOTAL CARRY OVER TO OPERATIONS

		Current	New	New													Budget
		Annual	Annual	Start	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
		Salary	Salary	Month	1	2	3	4	5	6	7	8	9	10	11	12	
Personnel																	
Executive Director				-	-	-	-	-	-	-	-	-	-	2,360	-	-	2,360
Conferences & Competition Manager				-	-	-	-	-	-	-	-	-	-	-	-	-	-
Director of Operations	Sabrin Houser-Amaya	55,000	55,000	1	4,583	4,583	4,583	4,583	4,583	4,583	4,583	4,583	4,583	4,583	4,583	4,583	55,000
Operations Asst	Mary Judson	35,360	35,360	-	2,947	2,947	2,947	2,947	2,947	2,947	2,947	2,947	2,947	2,947	2,947	2,947	35,360
Bookkeeper	Amanda Jones	12,000	12,000	-	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries & Wages Expense		102,360	102,360		8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	8,530	10,890	8,530	8,530	104,720
Payroll Tax Expense @ 7.65%	FICA Rate	7.65%			653	653	653	653	653	653	653	653	653	833	653	653	8,016
Employee Benefits Expense								460							350		810
Total Personnel Expense					9,183	9,183	9,183	9,643	9,183	9,183	9,183	9,183	9,183	12,073	9,183	9,183	113,546

TOTAL CARRY OVER TO OPERATIONS

Texas Wine and Grape Growers Association, Inc.

Legislative Budget

For the Year Ending December 31, 2022

Lobby Fees - current Monthly	4,750
Increase or Decrease %	0%
Month to make change	-

New Lobby Fees Monthly	5,000
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	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Budget Total	
	1	2	3	4	5	6	7	8	9	10	11	12		
6010 Salaries & Wages														
6016 Payroll Tax Expense														
6018 Employee Benefits Expense														
6024 Legal Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	
6026 Accounting Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	
6028 Lobbying Fees	4,750	4,750	8,000	5,000	5,000	8,000	5,000	5,000	8,000	5,000	5,000	8,000	71,500	Kyle monthly plus deferred
6030 Insurance - Property, Casualty & Liability														
6039 Property Tax														
6051 Telephone														
6054 Internet Service														
6060 Printing and Reproduction	-	-	-	-	-	-	-	-	-	-	-	-	-	
6150 Bank & Credit Card Processing Fees														
6160 Postage and Delivery														
6180 Dues and Subscriptions														
6200 Office Supplies														
6230 Equipment Rentals & Repairs														
6240 Software & Email Usage Fees														
6250 Web Site Development														
6252 Software App Development														
6300 Travel - Air & Train														
6310 Auto Mileage & Allowance														
6318 Auto Rentals, Parking, Gas, Taxis														
6350 Accommodations & Lodging														
6380 Entertainment - Music														
6385 Entertainment - Meals														
6400 Event Supplies														
6480 Speaker Fees														
6500 Facilities Rent & Storage														
6660 Awards/Plaques														
6700 Food and Beverage														
6760 Wine														
6800 Miscellaneous			500		500					500	500		2,000	legislative visits
6840 Professional Development														
6860 Sponsorships														
6900 Promotions	-			-	-	-	-	-	-	-	-	-	-	
Miscellaneous														
	4,750	4,750	8,500	5,000	5,500	8,000	5,000	5,000	8,000	5,500	5,500	8,000	73,500	

Texas Wine and Grape Growers Association, Inc.
LONE STAR INTERNATIONAL WINE COMPETITION BUDGET
For the Year Ending December 31, 2022

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Budget</u>	
Registration Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,500	\$ 31,000	\$ 31,000	\$ 2,000	\$ -	\$ -	67,500	Based Upon last year
Expenses														
6060 Printing and Reproduction	-	-	-	-	-	-	-	-	-	-	-	-	-	
6150 Bank & Credit Card Processing Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	
6160 Postage and Delivery	-	-	-	-	-	-	-	-	-	-	-	-	-	
6230 Equipment Rentals & Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-	
6240 Software & Email Usage Fees	-	-	-	-	-	-	-	-	-	2,025	-	-	2,025	
6250 Web Site Development	-	-	-	-	-	-	-	-	-	-	-	-	-	
6252 Software App Development	-	-	-	-	-	-	-	-	-	-	-	-	-	
6300 Travel - Air & Train	-	-	-	-	-	-	-	-	-	-	-	-	-	
6310 Auto Mileage & Allowance	-	-	-	-	-	-	-	-	-	350	-	-	350	
6318 Auto Rentals, Parking, Gas, Taxis	-	-	-	-	-	-	-	-	-	-	-	-	-	
6350 Accommodations & Lodging	-	-	-	-	-	-	-	-	-	4,100	-	-	4,100	
6380 Entertainment - Music	-	-	-	-	-	-	-	-	-	-	-	-	-	
6385 Entertainment - Meals	-	-	-	-	-	-	-	-	-	2,700	-	-	2,700	
6400 Event Supplies	-	-	-	-	-	-	-	-	-	500	-	-	500	
6480 Speaker Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	
6500 Facilities Rent & Storage	-	-	-	-	-	-	-	-	-	2,000	-	-	2,000	
6660 Awards/Plaques	-	-	-	-	-	-	-	-	-	-	-	-	-	
6700 Food and Beverage	-	-	-	-	-	-	-	-	-	600	-	-	600	
6760 Wine	-	-	-	-	-	-	-	-	-	1,400	-	-	1,400	
Total Expenses	-	-	-	-	-	-	-	-	-	13,675	-	-	13,675	
Net Income	-	-	-	-	-	-	3,500	31,000	31,000	(11,675)	-	-	53,825	

Texas Wine and Grape Growers Association, Inc.

GRAPE CAMP BUDGET

For the Year Ending December 31, 2022

Entry Growth	2021 Fees	0%
Exhibitors	\$ 400	400
Registrations -Sept	\$ 75	75
Registrations -Oct	105	105
Meal Costs Increase in %		0%

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	2020 Budget Total
Sponsors													-
Exhibitors	-	-	-	-	1	3	3	6	-	1	2	-	16
Registrations									170	174			344
Meals						\$ 425	\$ 650	\$ 430	\$ 7,725	\$ 8,360	\$ 5,910		23,500
4200 Event Revenues													
4210 Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,150	\$ 8,750	\$ -	\$ -	14,900
4220 Exhibitor	-	-	-	-	400	-	-	-	2,100	8,000	900	-	11,400
4230 Registration and Entries	-	-	-	-	900	-	-	-	12,000	30,200	15,000	400	58,500
4240 Food and Beverage	-	-	-	-	120	-	-	-	2,835	5,875	3,000	-	11,830
Total 4200 Event Revenues	\$ -	\$ -	\$ -	\$ -	\$ 1,420	\$ -	\$ -	\$ -	\$ 23,085	\$ 52,825	\$ 18,900	\$ 400	\$ 96,630
Expenses													
6060 Printing and Reproduction	-	-	-	-	-	-	-	-	-	5,600	-	-	5,600
6150 Bank & Credit Card Processing Fees	-	-	-	-	-	-	-	-	693	1,585	567	12	2,856
6160 Postage and Delivery	-	-	-	-	-	-	-	-	-	-	200	-	200
6180 Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-	-
6200 Office Supplies	-	-	-	-	-	-	-	-	-	-	200	-	200
6230 Equipment Rentals & Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
6240 Software & Email Usage Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
6250 Web Site Development	-	-	-	-	-	-	-	-	-	-	-	-	-
6252 Software App Development	-	-	-	-	-	-	-	-	-	-	-	-	-
6300 Travel - Air & Train	-	-	-	-	-	-	-	-	-	-	3,000	500	3,500
6310 Auto Mileage & Allowance	-	-	-	-	-	-	-	-	-	-	-	600	600
6318 Auto Rentals, Parking, Gas, Taxis	-	-	-	-	-	-	-	-	-	-	-	260	260
6350 Accommodations & Lodging	-	-	-	-	-	-	-	-	-	-	-	-	-
6385 Entertainment - Meals	-	-	-	-	-	-	-	-	-	-	3,100	-	3,100
6400 Event Supplies	-	-	-	-	-	-	-	-	-	-	2,500	-	2,500
6480 Speaker Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
6500 Facilities Rent & Storage	-	-	-	-	-	-	-	-	-	-	900	-	900
6700 Food and Beverage	-	-	-	-	-	-	-	-	-	-	16,500	-	16,500
6760 Wine	-	-	-	-	-	-	-	-	-	-	225	-	225
6860 Sponsorships	-	-	-	-	-	-	-	-	-	-	-	-	-
6950 Advertising/Marketing	-	-	-	-	-	-	-	-	-	-	575	-	575
Total Expenses	-	-	-	-	-	-	-	-	693	7,185	27,767	1,372	37,016
Net Income	-	-	-	-	1,420	-	-	-	22,392	45,640	(8,867)	(972)	59,614

Texas Wine and Grape Growers Association, Inc.
Annual Conference Budget
For the Year Ending December 31, 2022

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Budget</u>
	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>Total</u>
Income													
Sponsorship	40,000	40,000	3,000									10,000	93,000
Exhibitor	50,000	40,000	5,000										106,125
Registration and Entries	60,000	70,000											157,921
Program Advertising	2,500												2,500
Food and Beverage	40,000	50,000	10,000									2,765	102,765
Auctions	-	10,000											10,000
Total Income	192,500	210,000	18,000	-	-	-	-	-	-	-	-	51,811	472,311
Operating Expenses													
6010 Salaries & Wages													-
6015 Consulting Expense	14,764	14,764	14,764										44,292
6016 Payroll Tax Expense													-
6018 Employee Benefits Expense													-
6024 Legal Fees													-
6026 Accounting Fees													-
6028 Lobbying Fees													-
6030 Insurance - Property, Casualty & Liability													-
6039 Property Tax													-
6051 Telephone													-
6054 Internet Service													-
6060 Printing and Reproduction		5,000	5,000										10,000
Bank & Credit Card Fees 3%	5,775	6,300	540	-	-	-	-	-	-	-	-	1,554	14,169
6160 Postage and Delivery		500											500
6180 Dues and Subscriptions													-
6200 Office Supplies	500	500											1,000
6230 Equipment Rentals & Repairs	22,000	13,809											35,809
6240 Software & Email Usage Fees													-
6252 Software App Development													-
6300 Travel - Air & Train		2,500	2,500										5,000
6310 Auto Mileage & Allowance		2,500	2,500										5,000
6318 Auto Rentals, Parking, Gas, Taxis													-
6350 Accommodations & Lodging		10,000	10,000										20,000
6380 Entertainment - Music													-
6385 Entertainment - Meals		3,500											3,500
6400 Event Supplies	4,000	4,000											8,000
6480 Speaker Fees		3,000											3,000
6500 Facilities Rent & Storage													-
6660 Awards/Plaques		800											800
6700 Food and Beverage		96,536											96,536
6800 Miscellaneous		500											500
6900 Promotions													-
Advertising	2,000	1,000	-	-	-	-	-	-	-	-	-	2,000	5,000
Contingency Reserve	-	75,000	-	-	-	-	-	-	-	-	-	-	75,000
Total Expenses	34,275	220,445	15,540	-	-	-	-	-	-	-	-	3,554	328,106
Net Income	\$ 158,225	\$ (10,445)	\$ 2,460	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48,257	\$ 144,205